

Postgraduate Bulletin

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Postgraduates progressing in Düsseldorf

LOOKING AT GERMANY

The picture above tells its own story. Our fellow-students in Germany form a positive and healthy section of the global postgraduate scene and are already happily reaping the benefits of keeping their minds active! Some students living in Germany are pursuing English-based postgraduate courses whilst others are enrolled on the excellent German distance learning courses which are available and recommended for those who prefer that route. Those courses are listed below:

- Betriebswirtschaft, Management, Führung/Business Management, Leadership
- Marketing und Vertrieb/Marketing and Sales
- Rechnungswesen, Controlling, Steuern/Accountancy, Controlling, Taxes
- Kauffmännische Grundausbildung/Commercial Basic Training
- Familie und Haushalt – Altenbetreuung/Family and Housekeeping – Care for the Elderly
- IT Management
- Innenarchitektur/Interior Design

Information on these courses can be obtained from k.pfeiffer@haus-des-lernens.org or from the local postgraduate studies coordinator.

A CLEAR MESSAGE FROM SOTTERBACH

On the school finishing day at Sotterbach three main points were emphasised:

1. **Earn while you learn** – the dream of every student (the teachers applauded!);
2. **To accept the discipline** of continuing to learn produces immediate knowledge for your job and, much more, develops your personality, authority in any situation, backbone, charisma and leadership;
3. **Protection** – if you start your day at 4.00am, do your exercises, your reading, your studies for two hours and then your day's work, you won't have to worry much how to spend your time between 10.00pm and midnight!

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THIS MUST DISPEL THE DOUBTS!

If you still have doubts about the value of postgraduate studies, we strongly suggest that you read this outstanding success story:

*'I started studying for the ATT corporate taxation exam in May this year and learned about a particular provision for corporate tax relief that I did not know about before. The next day I was asked to check over some draft accounts for a local business and noticed that this relief had not been claimed. After several weeks exchanging emails with the Senior Corporate Tax Manager of a well respected local firm of chartered accountants they have now agreed that they have got it wrong and will accordingly reduce the company's tax liability by approximately **£12000!**'*

This strongly highlights the indisputable value of postgraduate training and underlines that oft-repeated statement: 'we need the best tax accountants we can get to get the best tax deductions that we can get.'

NEW HORIZONS FOR 'EARN WHILE YOU LEARN'

We hope you've all seen details of the three Apprenticeship Courses we are now offering through Babington Business College. But has it dawned on you what huge savings this generates? If you enrol as an apprentice before your 19th birthday the government will fund the entire cost of your course, **leaving you £4596 better off!** And here's generosity for you: not content with that, they will also offer a £1500 grant to your employer for his 'sacrifice' in taking on an apprentice*. It doesn't take long to work out how this stacks up...so far this summer 47 school leavers have signed up to an Apprenticeship Course (Business Administration, Team Leadership and Sales & Marketing are the current options). At £4596 + £1500 per student that equates to a **massive £286,512** 'earnt while they learnt', so far!

*providing you enrol within one month of starting work

IMPORTANT REMINDER FOR AAT STUDENTS

In our March Bulletin we reported that as a result of their regular triennial review AAT are updating and will officially launch their new 2013 AAT qualification on 1st September 2013. Fresh learning material will therefore become available. Students who have recently purchased a 2010 AAT course and have not yet registered as a student with AAT must do so **by 31st August 2013** at the very latest, otherwise AAT will automatically register you for the 2013 course which will be incorrect. (As most will know you need to register with AAT in order to take exams). Under transitional arrangements students working on the 2010 qualification have until 31st December 2014 to achieve that qualification and even after that special arrangements may be made for any who have not completed the 2010 course in time.

FIRST INTUITION DISCOUNTS

CIMA and ACCA students are reminded that when newly enrolling with, or when purchasing learning material from, First Intuition (FI), the distance learning college used by many of our accountancy students, they should take advantage of the special discounts agreed with FI's London office, exclusively for 'Focus' students. It is therefore best always to contact the London office and mention the word 'Focus', because that is how they identify our students and how the discount can be obtained.

"A man who dares to waste one hour of time has not discovered the value of life."