



## FOUNDED AND FIRM?

We must not forget the recent valuable guidance that *'in the current climate you will not achieve without doing postgraduate studies.'*

The picture above shows that in a totally contrary climate the structure is able to stand unflinchingly true and upright against the unrelenting ferocity of the elements. It has been said that a good head and a good heart is always a formidable combination. Thus school education plus postgraduate studies produces students with a combination of skill and stamina that enables them to manage their subjects confidently and efficiently, whatever contrary elements might seek to divert them. If you left school last year and have not yet enrolled on a postgraduate course it is not too late to do so. Select a suitable course from the Recommended Courses leaflet that comes with this Bulletin, send an email to the contact name and then progress until you become an authority on your subject and can stand your ground against all odds!

## CAN YOU WRITE A CONVINCING LETTER?

There is an ongoing need not only to combat the ever-increasing struggle with literacy in this technological age, but also to train as many as possible in the art of letter-writing with clarity, balance and impact. We strongly recommend an excellent distance learning tutor-assisted Practical English Course which is suitable for any person, whether or not English is your native language. The Course aims to upgrade your vocabulary, comprehension, letter-writing, spelling, punctuation, grammar, syntax and reading skills through an inexpensive 9-month (or less) programme, with proven results. Computer skills are not needed, just dedication! The large number of students leaving school who cannot communicate accurately in English is a current challenge in many walks of society. Contact [oliver.woodcock@ubteam.com](mailto:oliver.woodcock@ubteam.com) for further information.

## UNDERSTANDING CONTRACTS

Many business activities nowadays are beset constantly by the need to read, understand and sign lengthy contracts. Furthermore, it has been proved time and again that overlooking the small print can cause serious business setbacks. We would strongly recommend an excellent Contract Course which leads to Certificate and Diploma qualifications and which greatly assists in understanding contract complexities. The Course is offered by the well-respected CILEX distance learning Law School, using their up-to-date quality study material and assessment together with experienced tutor support. For further details and enrolment guidance contact [oliver.woodcock@ubteam.com](mailto:oliver.woodcock@ubteam.com).

## EUROPE/UK ENROLMENT FIGURES

It's very encouraging to report a healthy increase since September in the number of 2014 school leavers who have now enrolled on a postgraduate course. The figures below speak for themselves.

	2014 Leavers	PGS Enrolled	%
<b>Europe</b>			
Denmark	1	1	100
France	13	10	77
Germany	4	4	100
Holland	1	1	100
Italy	0	0	-
Spain	0	0	-
Sweden	7	4	57
Switzerland	0	0	-
<b>UK Regions</b>			
North	65	42	65
West	87	66	76
East	97	86	89
<b>TOTALS</b>	<b>275</b>	<b>214</b>	<b>78</b>

## GOOD NEWS FOR CIMA STARTERS!

First Intuition, the distance learning college used by so many of our CIMA students, is continuing its generous offer to new CIMA students – that they can claim their first Certificate module free of charge, provided they have registered with CIMA within the last 3 months and claim by 1st July 2015.

## REMINDER TO CIMA STUDENTS

Whenever you get in touch with First Intuition, the distance learning college specialising in CIMA Courses, always remind them that you are a 'Focus' student, because that's how they identify us. This may not be necessary when contacting a tutor who knows you. First Intuition not only value the large number of students we send them, but also appreciate the positive attitude displayed by our students. In the light of this they have agreed discounted course fees for our students. It is therefore very much in students' interests to mention the word 'Focus' when ordering materials from First Intuition and, more importantly still, not to do anything to mar what they think of us!

## CLARIFICATION

There have been occasional instances of late where community students have received invites from UBT-approved course providers to attend a workshop at a non-community venue, along with non-community students. These invites have usually been due to a misunderstanding on the part of the provider and have sometimes caused embarrassment or confusion, which we regret. It is clear therefore that we all need to act wisely to prevent this happening again and, as a reminder, we are restating here UBT's stance on attending such events. The guidance received in April 2012 still applies: *'If tutor support is needed for any student or group of students this must be done via a GTM/Webinar or phone. If a face to face meeting is required it is only with our students in a venue that we own and control.'*

If anyone has any queries as to this matter, please speak to the Course Coordinator for the relevant course.

## 'NEVER, NEVER, NEVER GIVE UP' [Winston Churchill]

If you happen to fail an exam don't forget the precept – *'Success is rarely achieved without failure. Man's main reason for failure is failing to re-plan after failing.'* Another well-proved maxim is – *'Your victory is right around the corner. Never give up.'*

*'An educated person is respected everywhere; education beats the beauty and the youth.'*