

UNSURE WHICH COURSE TO PURSUE?

We now have excellent current advice from a well-known source which sets out a clear suggested pathway of postgraduate studies from age 18 to ages 20 or 21.

Approx. Age	Suggested Course
18-19	Accountancy
19-20	Sales & Marketing
20-21	Project Management



Student with a clear goal

Accountancy comes first, because you can turn an accountant into a salesman, but not the other way round. The above guidance runs parallel with the well known exhortation –

- 18-20 Postgraduate Studies.
- 21-30 Put into practice what you have learnt and make yourself indispensable to your employer.
- 31-45 Make money.

Further counsel was to study from 4.00am to 6.00am on 3 mornings a week and also do some studying in the evening. That should leave us all in no doubt about what to do and how to do it.

EMPLOYER/EMPLOYEE UNITY

This is what a student in France said recently: "When my boss suggested I should take the CIM Course in English, I thought: "This is a real challenge! I'll do my best." We've tracked down the 'boss' and asked him a few questions. Here are his interesting replies:

- Q: *Why did you push your employee to go in for postgraduate studies?*
 A: I didn't exactly push her to do postgraduate studies. She was already very motivated but didn't really know what to do, so **together** we tried to find a course in relation to what she was going to do at work.
- Q: *You are a French company and your employee is French, so why did you suggest CIM, an English Course?*
 A: Looking at the program, we thought that one of the courses would be a bit too easy! Taking an English Course was also a good opportunity to learn more English. Students should be brave enough to start a challenging course that will not be easy to achieve. There is no point in choosing an easy course that won't require much from them, because they'll be wasting their time and money. **It's better to get a stiff neck from aiming too high, than a hunch back from aiming too low!**
- Q: *Would you have a word of encouragement for young ones regarding postgraduate studies?*
 A: Do not let what you think you can't do interfere with what you haven't tried to do. Have the courage to start a tough program, wake up early, work hard day after day, never give up, and this will prepare you for many other challenges you'll have to face in life. Remember: **A champion does not become a champion in the ring... that's just where he is noticed.**

The above reminds us of that statement made by Her Majesty Queen Elizabeth II:- "Our individual responses will be all the stronger for working **together** and sharing the load."

DON'T MISS THIS DATE...

There are still places left for this year's Apprenticeship Induction Day, to be held at Exchange Place, Warwick on **Friday 21st August**. To all students resident in England who have chosen to enrol on an apprenticeship this summer: **don't miss this event!** It provides a unique opportunity to meet College staff, to learn about what your apprenticeship will involve and to network with peers who have also selected the attractive apprenticeship route. For details of recommended apprenticeship courses and how to enrol, visit the Postgraduate Studies page on the UBT website (you will need your household or business log-in details), or alternatively email apprenticeship.uk@ubteam.com.

STUDENT JOTTINGS FROM AROUND THE REGION

From France: *After many inspiring seminars, I've felt as school leaver I simply had to carry on learning to stay in the way of progress. I've passed the **BTS "Assistant de Gestion PME PMI"** exam and I'm pleased it's finished after 2½ years of working on online school **COMPTALIA**, which is a good system of learning. I would encourage the oncoming class to start postgraduate studies quickly after they leave school. Studying is useful and rewarding, you'll never regret it! When you start, just keep looking towards the goals you've set up otherwise you'll get nowhere. We all want to be achievers, don't we? Just remember: **NEVER GIVE UP!***

From Zurich: *I am just starting the last module of **CIMA**. I have found it challenging, a lot of hard work to be done out of hours, but there's a real sense of achievement in passing the exams! At one point I was battling along with no tutor support and felt quite lost, only to find that a lady friend near at hand had studied the subject up to a high level and was only too happy to help me out! Without her help I wouldn't have passed the exam, so help sure comes from unexpected sources! A plan and a follow-up mentor is a must, even if the deadlines keep being stretched! Now I'm looking forward to finishing this course and starting another subject! Just remember: **NEVER STOP LEARNING!***

Another tip from Zurich: *We strongly urge every student to create a personal timeline or study programme and send a copy to your local postgraduate studies coordinator. This ensures a clear goal at each stage, helps to keep studies up-to-date and on track, and encourages student/coordinator liaison. Just remember: **YOU ARE ALWAYS ACCOUNTABLE TO SOMEONE!***

GERMANY HITS 100% ENROLMENTS!

Can the rest of us match this excellent example set by last year's school leavers from Sotterbach and Hamburg, where every student enrolled on a postgraduate course, with both employers and employees already reaping significant benefits?

USE THE TELEPHONE

The article 'First Module Free' in last month's Bulletin advised applicants purchasing accountancy courses and study materials from First Intuition to use the code **FOCUS** at the online checkout in order to obtain the Focus discount. First Intuition now tell us that as this procedure doesn't always work, students should instead ring First Intuition on 020 7323 9636 and they will deal with applications over the phone. First Intuition regard us as a very special customer so they are always glad to hear from our students. Always mention the words 'Focus student', otherwise the discount could be lost!

"Where there is unity there is always victory." (Publilius Syrus)